

WHO'S WHO

AMONG TECHNOLOGY VENDORS SERVING THE ACCOUNTING PROFESSION

ACCOUNTING BACK UP DOCUMENT MANAGEMENT FIXED ASSETS GUIDANCE INTEGRATED SUITES PAYROLL PRACTICE MANAGEMENT TAX PREP TAX RESEARCH TIME & B



COMPANY OVERVIEW

Acct1st Technology Group LLC provides document management solutions and services to the accounting sector including accounting firms, corporate accounting and tax divisions and accounting firm client niches. Acct1st is a partnership between an experienced document/compliance management software development company (serving several niche markets) and technologically progressive CPAs. Acct1st Technology Group combines proven technology with accounting expertise to provide the accounting-centric document management product Acct1st EDRMS (Electronic Document and Records Management System).

Acct1st came into the accounting market with a mission of helping accounting firms better organize, protect and manage their information in order to create better processes that serve both firm and client needs. Acct1st is focused on providing a sophisticated document management system for accounting firms that is easy to use and simple to deploy with the fastest learning curve possible. In addition, Acct1st strives to provide assistance to any-size accounting firm at an affordable pricing point, whether hosted or as an internal solution. Acct1st differentiates itself by combining sophisticated imaging, document and records management software with a flexible deployment model (internal or ASP), affordable price and simple-to-use interface. The Acct1st solution is easy to customize and deploy throughout an organization.

Upon entering the accounting sector, Acct1st analyzed competing market offerings and discovered several major opportunities. There was no sophisticated, flexible and affordable solution that provided document management to accounting firms. Existing document management offerings in the market were providing either a low-priced e-filing cabinet lacking necessary functionality or a fully featured system with an expensive price tag. In addition, systems were only available as hosted applications under a "rent by the month" ASP model, or as an internal solution, but none offered the option of being used as either an internal or a hosted solution with the flexibility to migrate easily between the two if needed. Acct1st EDRMS fills the void where price, functionality and deployment flexibility all meet to provide a scalable business solution for document and records management.

Acct1st Technology Group understands that software alone is not the solution and a holistic approach to becoming a paperless firm is essential. Acct1st works with firms from the beginning of their "going paperless" efforts to help them make needed decisions and implement change. Accounting firms can rely on Acct1st to help solve firm problems, not just to sell them software.

Acct1st is a winning combination of accountants, document management experts and cutting edge software developers. Acct1st EDRMS differentiates itself by focusing on one core issue: Document Management Specifically Designed with Accountants in Mind.

PRODUCTS

The user interface and system specifications for Acct1st EDRMS, as well as the concepts for

the services and workflows, were developed in-house at a CPA firm.

The design was implemented by experienced document management software professionals, not by software generalists hired by an accounting firm to fulfill its vision of records management. As a result, the records system is grounded on essential records management principles.

Acct1st is a full-featured Electronic Document and Records Management System (EDRMS). Acct1st is Web Based (non-browser or browser based Web), uses a SQL backend, is non-proprietary in storage format and does not require IIS or D-com layers.



Acct1st integrates with Practice Management and Windows Operating Systems. Acct1st manages electronic documents, physical records, e-mail and other media.

Acct1st is unique, allowing the exact same software to be implemented as a hosted or internal solution.

Acct1st uses a scalable pricing model that includes per seat, site and ASP licensing.

Acct1st strategy includes partnering with accounting firms to create downstream marketable EDRMS and Compliance solutions. These solutions allow virtual audits, internal compliance management and EDRMS solutions to be sold into specific accounting firm niches. Acct1st is easily configurable for new markets.

MARKETS SERVED

Accounting firms and clients.

Existing niche solutions include: Post-

Secondary Education, Real Estate, Indian Reservations, Insurance, Manufacturing, and Oil and Gas.

CUSTOMER SUPPORT

Acct1st Technology Group offers outstanding support in several areas, including:

- System configuration
- Installation
- Initial and on-going training
- Process assessment and evaluation
- Workflow and line-of-business solutions
- Product maintenance
- General and technical customer support
- Outsourced Administrative Support
- Disaster Recovery
- Data Hosting

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